

Message Text

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PAGE 01 STATE 184540

67

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COMM,/IC/OED/SIPS/FECROSLEY/SG

APPROVED BY EB/OCA/CM/LKLIEFORTH

COMM/BIC/OED/SIPS/SSLEON

COMM/BIC/OED/OBOD/RECOHEN

STATE/NEA/ARP/JPLYLE

COMM/BIC/CAGNE/DTENNEY

----- 022004

P 261947Z JUL 76

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI PRIORITY

UNCLAS STATE 184540

E.O. 11652: NA

TAGS: BEXP, TC

SUBJECT: PRODUCT OPPORTNITY - U.S. ELECTRIC LIGHT POLES

--- BID PRESENTATION

REF: AB; DHABI 1410

1. KEARNEY NATIONAL, INC. PRESIDENT LOUIS A. ARMSTRONG AND V.P. ,YRON WHIPPLE PLAN TO MAKE A BID PRESENTATION FOR SUPPLY OF LIGHT POLES AND ANCILLARY EQUIPMENT PER REFTTEL TO THE DEPARTMENT OF WATER AND ELECTRICITY DURING THEIR VISIT FROM JULY 30 TO AUGUST 5, 1976. CONTRACT WOULD BE OVER 12 MILLION DOLLARS OF U.S. PRODUCT. KEARNEY, WHICH IS THE ONLY KNOWN U.S. BIDDER, PLANS TO CALL ON EMBASSY DURING STAY.

2. FYI KEARNEY WILL BE INVITING SHIEK SUROR, SECRETARY OF DWE AND THEIR AGENT SAEED ATEEQ OFSAFARANA TO A LUNCHEON. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE184540
Document Source: CORE
Document Unique ID: 00
Drafter: ,IC/OED/SIPS/FECROSLEY/SG
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760287-0352
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760721/aaaaascf.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 14 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <14 APR 2004 by ThomasVJ>; APPROVED <30 DEC 2004 by KelleyW0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTNITY - U.S. ELECTRIC LIGHT POLES --- BID PRESENTATION
TAGS: BEXP, TC
To: ABU DHABI
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006